

Capital One Real Estate Co., Ltd.
Capital One International Co., Ltd.



In association with



COMPANY OVERVIEW

Established in 2004, Capital One Real estate has grown into a successful and thriving full service real estate and consultant firm. Whatever your needs, we are here to transform and serve you into reality. Our line of work is comprised of sales ,rent , property management, project consultation. From conceptualization to design, we also provide financial consultant, helping our clients to develop their project while analyzing market information and feasibility.

Today, Capital One was established through a professional partnership between Thai estate firm and international partnership. Capital one has become a reliable property services in Thailand and international. From our list of satisfied clients, you will be able to gauge our dedication to our work. Working together to create a total environment that is inviting to clientele and employees.

COMPANY STRUCTURE





Keller Williams Realty (commonly referred to as Keller Williams) is an American technology and international real estate franchise with headquarters in Austin, Texas. It is the number one franchise in the United States by sales volume, ranking number one in agents and units sold in 2017. It is also the largest real estate franchise by agent count in the world, and one of the largest privately held global residential real estate brokerages.

2017 to present: Transition to technology company

Keller Williams topped \$67.1 billion in sales volume in 2016, up 22 percent from the previous year. The company began to position itself as a technology company in 2017. In 2017 it launched KW Labs, a division of the company process devoted to the building and testing of technology created by the company alongside its agents. This was in addition to KW Keller Cloud.[20] It also introduced "Kelle," an artificial intelligence app which has been referred to as Siri but for real estate used as a virtual assistant, and an agent-to-agent referral tools platform called "Referrals." Keller Williams became the number one franchise in the United States by sales volume in 2017, ranking number one in agents and units sold in 2017.

Keller Williams continued expansion into South America in 2018, opening franchises in Argentina, adding to already existing locations in Colombia, Belize, Nicaragua, and Panama.[22] It also expanded to Cambodia as well as Belgium and Luxembourg. Gary Keller replaced John Davis as CEO of the company in 2019, adding to his already title of Chairman of the company. The same year the company expanded into Morocco.

As momentum continues, KW has awarded a new master license in Japan. KW now has more than 50 market centers and 2,164 agents across 10 countries and regions in Asia.

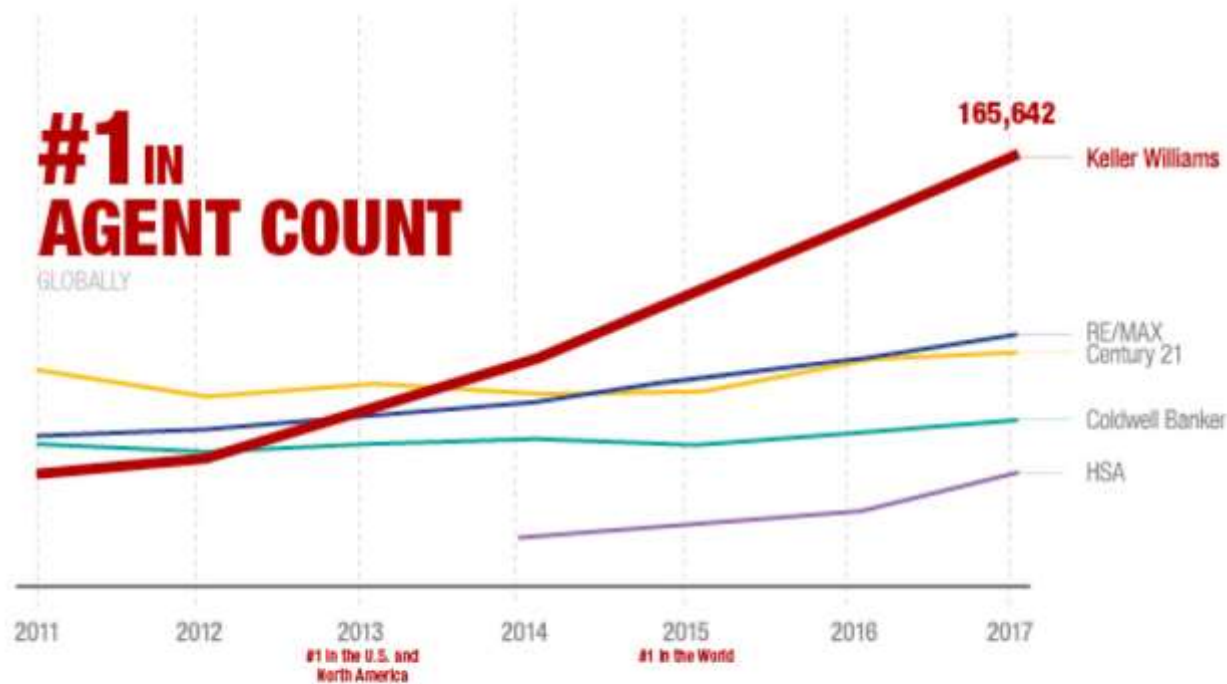
Expansion to Thailand

In 2019 , with Cooperation with Capital One Real Estate, KW Thailand was founded in order to expand KW model and structure in Thailand. And plan to be top real estate agent in this region



#1 IN AGENT COUNT

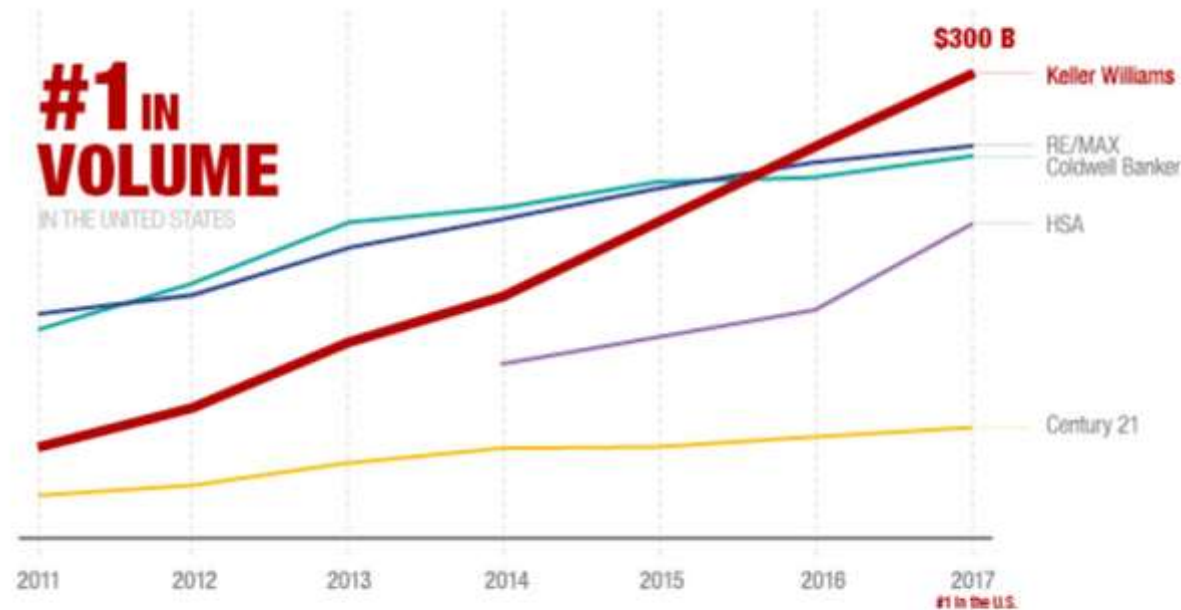
GLOBALLY



*Industry leader based on global agent count and U.S. closed volume and sales units. The data was compiled by Keller Williams Realty, Inc., from company websites, SEC filings, industry reports and other publicly available sources.

#1 IN VOLUME

IN THE UNITED STATES

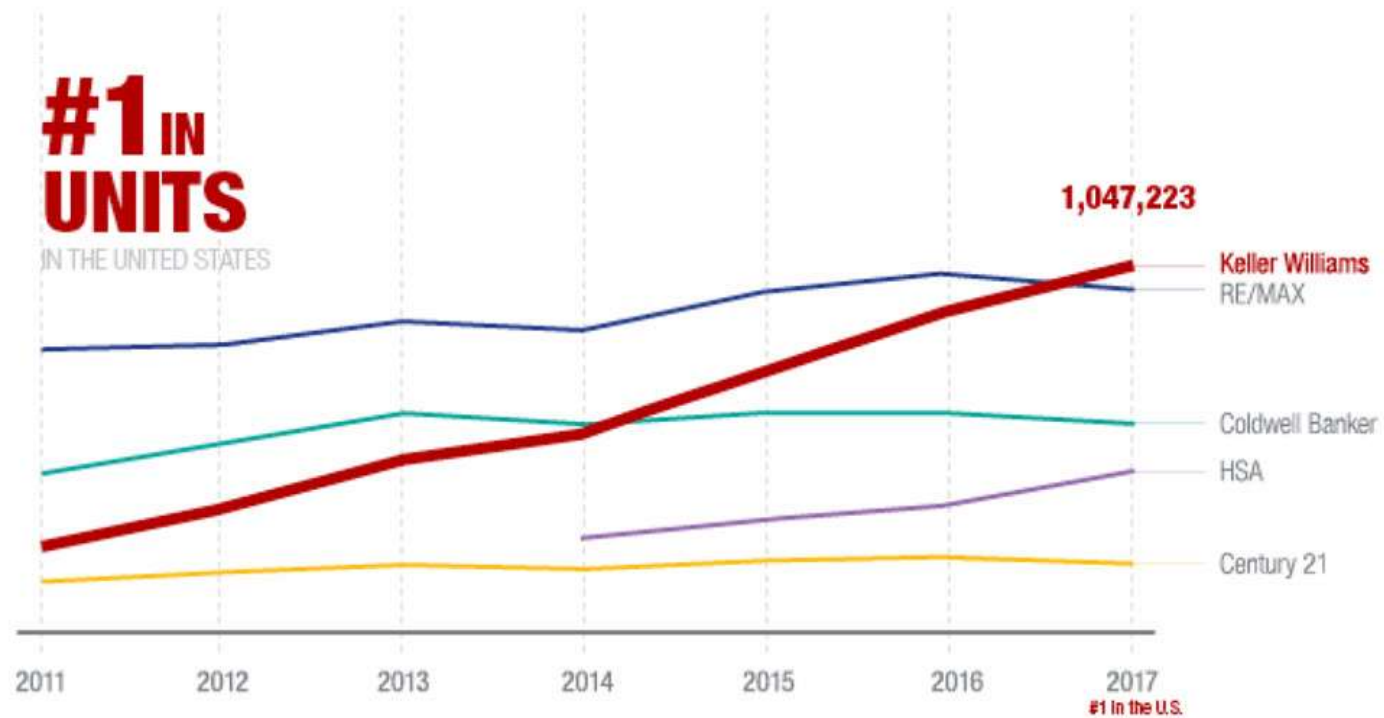


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In association with



WHY KW ?



Training and Education

At Keller Williams, our commitment to education is unparalleled. From classroom training to on-demand, online education, and our award-winning coaching programs, we provide the most advanced and comprehensive learning opportunities in real estate.



Technology and Marketing

Our technology and marketing are among the most innovative in the real estate industry with a complete focus on driving your business and saving you time and money. And with every tool we build, our focus remains the same.



Wealth Building

The KW wealth building platform is built around the premise that our associates actively participate in building the dominant real estate company in their market and the opportunity to reap the accompanying financial rewards.



Culture

Our unique culture creates a sense of family and community that is rare and unique in the real estate industry. When you're here, you're family.

CURRICULUM PATHS



In association with

kwTHAILAND
KELLERWILLIAMS

DIRECTORY

Company overview

Mission

Our services

Sales and Marketing Services

Rental Agency Services

Consultancy Services

Investment Services

Intelligent Services

Property Management Services

Commercial and retail management services

Project Experience

Current Project

Why Choose Capital One ?

Road Show and Event

International Exhibition

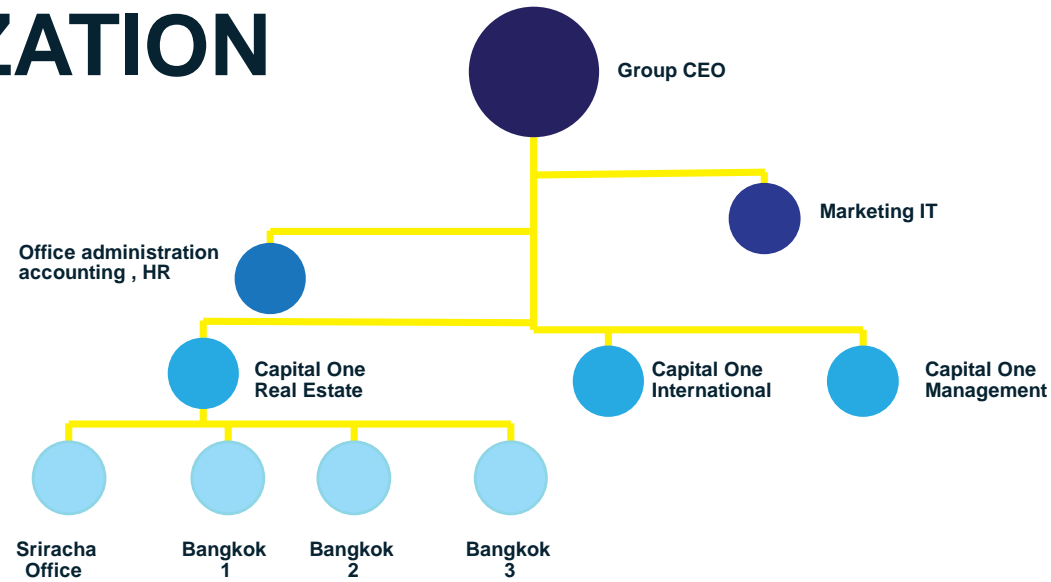
Our customer



In association with

kwTHAILAND
KELLERWILLIAMS

ORGANIZATION



CAPITAL ONE GROUP OF COMPANIES



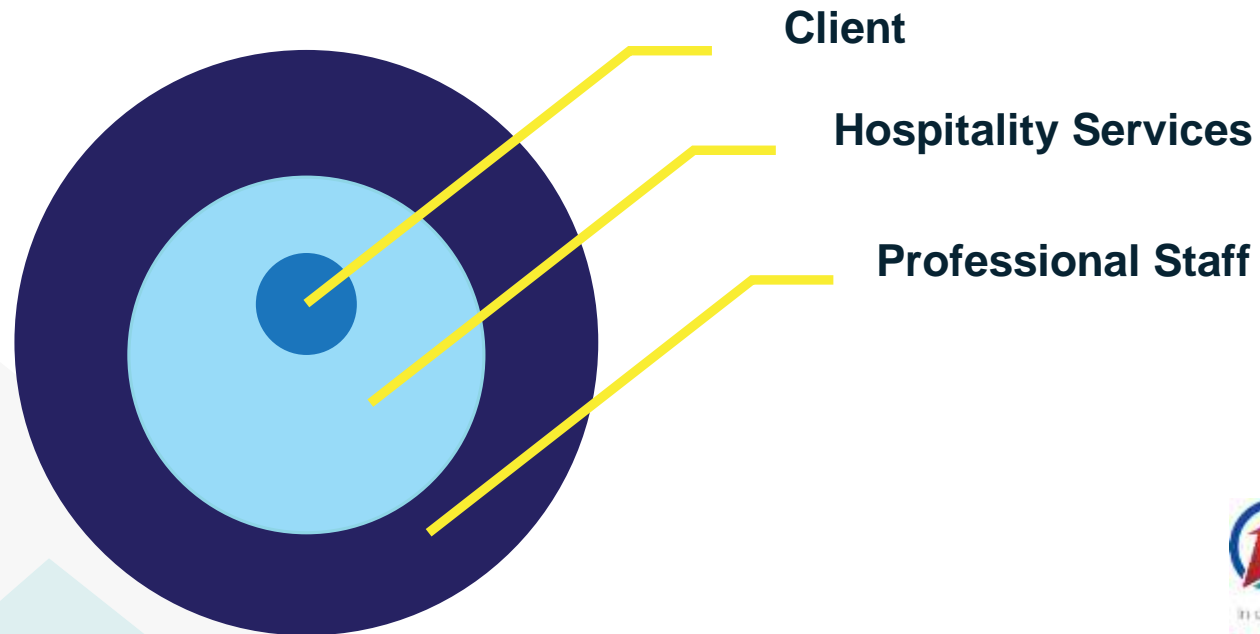
In association with



OUR MISSION

Our mission to offer our client a unique experience by providing the fully integrated service in real estate , sell or purchase transaction , property management , legal service and tenancy management

We have a passion to exceed the expectation of our client by professional team services



SALES AND MARKETING AGENCY

- Local and overseas representation
- Proactive sales team Based in Bangkok
- Sales and Marketing planning and budget
- Tailor made market analysis : Corporate , mice Leisure, Tour operator
- Training our co-agent staff for product knowledge
- Recruitment and Training of key sales and marketing executive
- Creation of corporate identity (Brochure, flyer , logos)
- Market Research
- Direct marketing et telemarketing
- Positioning statement
- Database Management
- Mailing (Emailing)
- Delivery of monthly report and statistics
- Creation of collateral
- Creation of advertising Campaign

OUR SERVICES



RENTAL AGENCY SERVICES

- ▶ Provide Tenancy Management to landlord
- ▶ Estimate rental price to suitable for current market and advise to our listing properties
- ▶ Defined Market Opportunities and target market to the project
- ▶ Rental Contract Services : Provide the best rental contract services to cover all legal issue and prevent a loss on both side
- ▶ Lease Agreement Binding , we will arrange the Tenancy Management Agreement with the Landlord specify that we as an agent is entitle to act on behalf of the Landlord; including signing a contract (upon request or if necessary). Then the Lease agreement will be review by all parties and will be signed and witnessed in our offices.
- ▶ Prepare a marketing plan, budget and action plan quarterly
- ▶ Review of Tenancy Documentations
- ▶ Provide a staff on-site and assistant for sales and marketing

CONSULTANCY SERVICES

- ▶ Physical Analysis
- ▶ Market and Competitor Analysis
- ▶ Financial feasibility study
- ▶ Product positioning and identifying competitive advantages
- ▶ Development concept guidelines
- ▶ Architecture design review
- ▶ Design Concept disciplinary
- ▶ Development schedule preparation
- ▶ Consultant selection e.g architect , engineer , construction

INVESTMENT SERVICES

Our Investment services , provides client with advice for all type of space requirement needs from retail, office , residential and land . Combining extensive local market knowledge and network with international expertise

It is our commitment to provide our client with services beyond brokerage transaction including

- ▶ Space requirement consultation
 - ▶ Location / cost analysis
 - ▶ Lease strategy
 - ▶ Advise on fit-out contractors
-

INTELLIGENT SERVICES

Our Specialist advisory capabilities to meet the needs of institutional investor , developers, financial institution , multinational co- operation , factory operator s, hotel groups, and others . The conclusive results and recommendation s reflect independent advice based on market indications, The intelligent service s integrate the expertise of professionals in the following areas

Research and analysis : the service measures and evaluates current and projected economic and market conditions impacting real estate , thereby enabling customers to manage their risks and take advantage of future opportunities

Valuation advisory : The valuations or appraisal services quantities the current and projected value of real estate to support informed decision-making

Investment Advisory : Our Investment advisory provides services for property development and investors to investigate the feasibility of development projects and maximum investment return . The services also include advising on all aspects of development from building specifications and design to target market and likely future income streams

PROPERTY MANAGEMENT SERVICES

- ▶ Housekeeping and cleaning services for each property
- ▶ Security services for each property
- ▶ Maintenance services for each property
- ▶ 24 hours property consultancy
- ▶ Financial Management
- ▶ Creation of marketing and advertising strategy for property through our network
- ▶ Presentation of property to our client
- ▶ Negotiation and closure of transaction with client to buy or rent property product

COMMERCIAL AND RETAIL MANAGEMENT SERVICES

- ▶ Product mix analysis
- ▶ Project positioning
- ▶ Target market identify
- ▶ includes all the steps required to bring the customers into the store and fulfill their buying needs.
- ▶ Tenant finding
- ▶ Provide a staff on-site and assistant for sales and marketing
- ▶ Prepare a marketing plan

PROJECT EXPERIENCED

LADDA CONDOVIEW , SRIRACHA



Year 2013 Sold Out !!
440 units Sriracha Downtowr

Services

- : Sales and Marketing agency*
- : Rental Agency*
(serviced apartment)
- : Consultancy services*
- : Investment services*

SIRIN RESIDENCE PATTANAKARN



Year 2013 Sold Out !
79 units Pattanakarn



In association with

kwTHAILAND
KELLERWILLIAMS

SILK AREE 2



Services
: Sales and Marketing
: Rental Agency

Year 2010 Sold Out !!

QUAD SILOM



Year 2012 Sold Out !!

VOQUE SUKHUMVIT 31



Year 2012 Sold Out !!

VINN SUKHUMVIT 46



Services
: Sales and Marketing agency
: Rental Agency
: Property Management

Year 2012 Sold Out !!

VOQUE SUKHUMVIT 16



Services
: Sales and Marketing Agency
: Rental Agency
: Consultancy services

Year 2011 Sold Out !!

Silk Sanampao



Services
: Sales and Marketing
: Rental Agency

Year 2010 Sold Out !!

MARINA BAY

FRONT SRIRACHA



Total 273 Unit
Project Value 1500M baht
Construction start Jan 2014

The Coast

Bangkok



THE MARK CONDO



Total 440 Unit
Project Value 1,500 M baht Construction complete

ART THONGLOR 25



Total 130 Unit
Project Value 600M baht Construction start Jan 2013

TRAPEZO

SUKHUMVIT 16



Total 130 Unit
Project Value 600M baht Construction start Jan 2013

ETERNITY

SUKHUMVIT 8



Total 130 Unit
Project Value 800M baht
Construction start Jan 2014

HAUS 23



Total 270 Unit
Project Value 1200M baht
Construction complete



THE TEAK

condo bangna



Total 79Unit
Project Value 300M baht
Construction Complete

THE PAD SILOM SERVICED APARTMENT



Serviced Apartment Rental and
Building Management Silom – Convent Road

Services Apartment 26 units in Convent-Silom

094-406-9988

ริชพาร์ค 2
อู่ทอง อ.เมือง จ.นนทบุรี

ฟรีเฟอร์นิเจอร์ใช้ไฟฟ้า
จองเพียง **5,000** บาท
ราคาเริ่ม **2.59** ล้าน

กู้เต็ม **100%**
ผ่อนกับธนาคาร ดอกเบี้ย **0% 1 ปี**

ถูกกว่าเช่า ลงทุนคุ้มค่า

CAPITAL ONE Real Estate

Starting Price 5.5 M baht
Phase 1 Sold out



PHUMANDRA PHUKET



ART PATONG PHUKET



Total 273 Unit
Project Value 800M baht
Construction complete



Parc Residence

Phahol 67

Project size 398

Units Value 600 million



V Tara Sukhumvit 36



Total 466 units Project Value

KLASS SILOM



The Park Lane 22

Ekamai 22



Town home Total value 500 M baht



In association with



CURRENT PROJECT

THE NEST
SUKHUMVIT 22



INTERLUX
PREMIER SUKHUMVIT 12



Total 130 Unit
Project Value 800M baht
Construction start Jan 2015

LADDA + SRIRACHA



Total 733 Unit
Project Value 2,400 M baht
Construction Start Jan 2014
Completion Jan 2016



Total 79 Unit
Project Value 200M baht
Construction start Jan 2015





Rich Park Phattanakarn Srinakarin

1000 Units
Project Value 2,500 M baht

Klass Sarasin , Klass Siam



Total 20 units available
Transfer end of 2017



THE
NEST
PLOENCHIT



Private residence in the heart of
ploenchit

Socio Inthamara



The Rich Sathorn Taksin



Rich Park Laksi Station



Teak Sukhumvit 39



77 units Sold out in 2 weeks

Nest Sukhumvit 64

Presales June 2017



Rich Nana

THE RICH NANA

WORTH INVESTMENT FOR LIFE
VALUABLE LOCATION IN THE HEART OF PLOENCHIT - NANA

300 METERS FROM BTS
STARTING PRICE 7.9 M BAHT

EIA Approved

02-611-2900

CAPITAL ONE Real Estate

Siamese Sukhumvit

SIAMESE SUKUMVIT

www.livingsiam.com

SKY LOFT DUPLEX 4.8 METER HIGH

แบบบ้านหรูแห่งใหม่ใจกลางกรุง
Siamese Sukhumvit
โครงการใหม่ใจกลางเมืองใจกลางสุขุมวิท
พื้นที่ 100 ไร่ บนถนนสุขุมวิท 103-105
โครงการใหม่ใจกลางเมืองใจกลางสุขุมวิท
พื้นที่ 100 ไร่ บนถนนสุขุมวิท 103-105
โครงการใหม่ใจกลางเมืองใจกลางสุขุมวิท
พื้นที่ 100 ไร่ บนถนนสุขุมวิท 103-105

Rich Park Home

Design Living in Your Lifestyle

พื้นที่พิเศษที่ถูกออกแบบเพื่อรองรับทุกไลฟ์สไตล์
สิ่งอำนวยความสะดวกพร้อมด้วยสิ่งอำนวยความสะดวกครบครัน
จาก บ้านเดี่ยว, บ้านแฝด, บ้านเดี่ยว, บ้านเดี่ยว
ดูข้อมูลเพิ่มเติมที่ www.richparkhome.com

KEY WALK

LIVE ON THE CONNECTING POINT
READY TO MOVE IN

CAPITAL ONE Real Estate

THE NEST

SUKHUMVIT 71



THE TEAK

SATHORN-LUMPINI



DOLCE

L A S A L L E



VERY

L A S A L L E



THE
TEAK
RATCHADA 19




THE COLLECT
RATCHADA 32



HYDE
SUKHUMVIT 11



THE
NEST
CHULA-SAMYAN

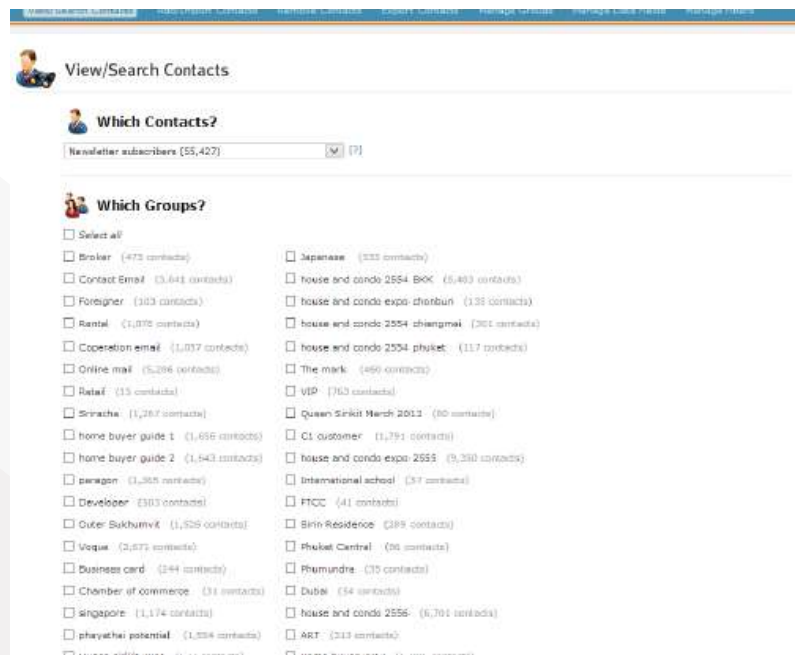


KIT
KLASS



SERIO
SUKHUMVIT 50

CLIENT EMAIL DATA BASE EDM SYSTEM



CRM SYSTEM

Home	Price	Leads	Accounts	Contacts	Followups	Reports	Activities	Business	Documents	More...
All Open Leads										
Send Mail	Delete	View Action								
Code	Last Name	Phone	Email	License type	Last Status	Description	Comments	Customer Name	Lead Owner	
<input type="checkbox"/>	15080213	Jaya Thala	0815922332	johnthala@gmail.com	Walk-in	Enquiry/visit	visit 21-11-2013	2 bedrooms	EX	10/11/2013
<input type="checkbox"/>	10080213	Uthairat Zin-Dee	0882441247		Call-in	Face to face	visit 10/11/2013	2 bedrooms	LADDA Condo	
<input type="checkbox"/>	17080213	Masayoshi Ito	0884837811	masayoshi@nifty.com	Walk-in	Face to face	visit 10/11/2013	1 bedroom	LADDA Condo	
<input type="checkbox"/>	10080213	Wadee Watanai	0861592264		Walk-in	Face to face	visit 10/11/2013	2 bedrooms	LADDA Condo	
<input type="checkbox"/>	10080213	Huay Wai	0815219733	hwaib@outlook.com	Visit at local	Booth	Phumudine / 10/11/2013	2 bedrooms	Dates Capital One	
<input type="checkbox"/>	10080213	Ramon Chirachit	0807054025	p.ramon@gmail.com	Visit at local	Booth	Phumudine / 10/11/2013	2 bedrooms	Dates Capital One	
<input type="checkbox"/>	10080213	Imp	088-0009503		Call-in	Face to face	visit 10/11/2013	1 bedroom	Supreme Y	
<input type="checkbox"/>	20080213	Leif	0811319455	leif@outlook.com	Walk-in	Face to face	visit 10/11/2013	2 bedrooms	Dates Capital One	
<input type="checkbox"/>	20080213	Tamara	0810399199		Email	Enquiry/visit	visit 10/11/2013	1 bedroom	Supreme Y	
<input type="checkbox"/>	21080213	radu	0801132403		Call-in	Email/visit	visit 10/11/2013	2 bedrooms	LADDA Condo	
<input type="checkbox"/>	21080213	Nicholai Turnongthaisak	0884834248	nicholai.turnongthaisak@gmail.com	Email	Email/visit	visit 10/11/2013	1 bedroom	Supreme Y	
<input type="checkbox"/>	22080213	Donna Wai	0852219881	donna28@yahoo.com	Visit at local	Booth	Phumudine / 10/11/2013	2 bedrooms	Dates Capital One	
<input type="checkbox"/>	22080213	Sinaphoo Samrae		sinaphoo@gmail.com	Walk-in	Face to face	visit 10/11/2013	2 bedrooms	Dates Capital One	
<input type="checkbox"/>	23080213	Intessa	0882657488	intessa2@gmail.com	Email	Email/visit	visit 10/11/2013	1 bedroom	Adara P	
<input type="checkbox"/>	23080213	Joanna Blanc	0848 232 1172	joanna2@gmail.com	Email	Email/visit	visit 10/11/2013	1 bedroom	Adara P	

KW FRONT DOOR

KW FrontDoor

Built specifically for our international regions, **KW FrontDoor** is a cloud-based, multi-language and multi-currency transaction and reporting tool that offers a 360-degree view into all levels of business.

In Q2, KW Worldwide agents received access within KW FrontDoor to a fully automated **Gross Commission Income Calculator**. This powerful business-planning tool enables associates to work backward from their annual profit goal to the real estate specific activities that they must complete to achieve it. Centralizing these numbers within KW FrontDoor allows all parties to track their progress and tailor their actions accordingly.

From ideation to general availability, these products were built by agents, for agents through monthly KW Worldwide Labs sessions.



KW CONNECT

The screenshot shows the KW Connect website homepage. The browser address bar displays 'kwconnect.com'. The navigation bar includes the 'kw Connect' logo and links for 'Memberships', 'Calendar', 'Resources', 'Ask Agents', 'Technology', 'Referrals', and 'Growth'. A search bar with the placeholder text 'Search for courses, videos, users and so much more...' is located below the navigation bar. To the right of the search bar is a dropdown menu labeled 'ALL CONTENT'. The main banner features the word 'future' in large white letters on a black background with red diagonal stripes. To the right of the word 'future' is a red button labeled 'LIVESTREAM' with a right arrow, and above it is a box containing 'DEC. 9 - 10'. Below the banner, the section 'Latest In Tech' is displayed. To the right of this section is a 'VIEW ALL »' link and navigation arrows. Below the 'Latest In Tech' section, there are four video thumbnails, each with a red play button icon and the text 'Connect LIVE'. The first thumbnail is titled 'Latest in Labs (12.06.19)' and includes the text 'Uploaded on Dec 06, 2019. Weekly live tech update.' and a 'KW TECHNOLOGY' tag. The second thumbnail is titled 'Latest in Labs (11.22.19)' and includes the text 'Uploaded on Nov 22, 2019. Weekly live tech update.' and a 'KW TECHNOLOGY' tag. The third thumbnail is titled 'Labs: Tech Talk (10.29.19)' and includes the text 'Uploaded on Nov 06, 2019. Weekly live tech update.' and a 'KW TECHNOLOGY' tag. The fourth thumbnail is titled 'Labs: Tech Talk (10.22.19)' and includes the text 'Uploaded on Oct 23, 2019. Weekly live tech update.' and a 'KW TECHNOLOGY' tag.

kw Connect

Memberships Calendar Resources Ask Agents Technology Referrals Growth

Search for courses, videos, users and so much more...

ALL CONTENT

future

DEC. 9 - 10

LIVESTREAM →

ENTREPRENEURS, TECHNOLOGISTS, FUTURISTS & AGENTS
SOLVE THE INDUSTRY'S NEXT GREAT CHALLENGE.

Latest In Tech

VIEW ALL »

Connect LIVE

Latest in Labs (12.06.19)
Uploaded on Dec 06, 2019. Weekly live tech update.

KW TECHNOLOGY

Connect LIVE

Latest in Labs (11.22.19)
Uploaded on Nov 22, 2019. Weekly live tech update.

KW TECHNOLOGY

Connect LIVE

Labs: Tech Talk (10.29.19)
Uploaded on Nov 06, 2019. Weekly live tech update.

KW TECHNOLOGY

Connect LIVE

Labs: Tech Talk (10.22.19)
Uploaded on Oct 23, 2019. Weekly live tech update.

KW TECHNOLOGY

KW CLOUD

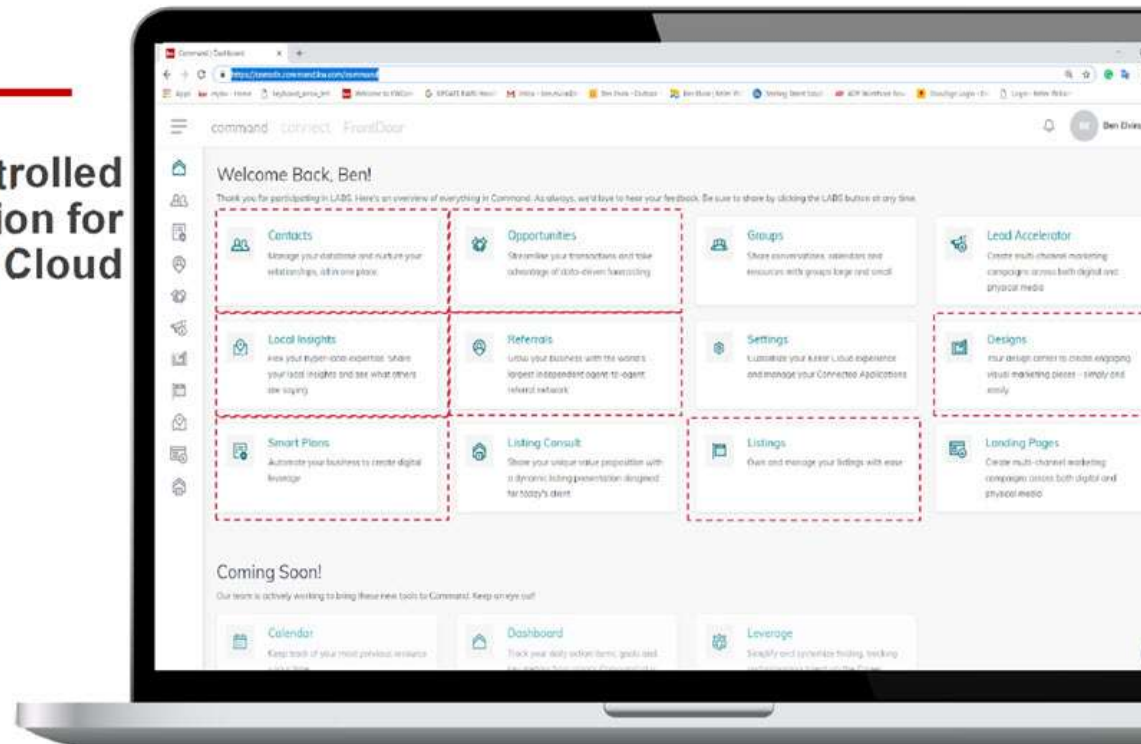
Controlled introduction for the Keller Cloud

Applications:

- Global Referrals
- Contacts
- Global Listings
- Opportunities
- Smart Plans
- Sketch House
- Local Insights

Settings:

- Translations
- Profiles



Why Choose Capital One ?

An unrivalled track record of professional experience and multi-disciplined expertise in Asian markets.

A proprietary database of contacts and information that can be leveraged for every discipline to maximize business opportunities.

**100,000 Email Database
50,000 Phone number database
10,000 base client International investment client**

A well established network in the marketplace to create business synergy and collaboration.

A unique commitment to research in developing market solutions.

An operating objective geared towards adding value to every task undertaken by the company.

Excellent research base for Thailand market.



ROAD SHOW AND EVENT

ROAD SHOW AND EVENT



DUBAI INTERNATIONAL PROPERTY SHOW



ROADSHOW

property Singapore



ROAD SHOW AND EVENT



HONG KONG PROJECT LAUNCH



PRIVATE PRESALES EVENT



PROJECT LAUNCHING-HLTON SINGAPORE



INTERNATIONAL EXHIBITION



HK Launch Excelsior hotel



INTERNATIONAL PROPERTY SEMINAR TOKYO JAPAN



OUR CUSTOMER

Toyo Advanceed Technologies Co.,Ltd.

บริษัท เซฟรอนประเทศไทยสำรวจและผลิต จำกัด

บริษัท บีเอเอสเอฟ เคมแคค (ประเทศไทย) จำกัด

Mitsubishi motors(Thailand) Co.,Ltd

บริษัท กริฟเพิลอนน์ อินทเกรชั่นจำกัด

บริษัท ฮีโรเซมิส (ประเทศไทย) จำกัด

Celestica

Mc Metal Service Asia Thailand Co.,Ltd

TECHNO GROUP AUNDE Thailand Co.,Ltd

บริษัท สดก อินดัสทรี (ไทยแลนด์) จำกัด **AsahiKASEI**

Tada Press Thailand Co.,Ltd

Kotobukiya Feltol

Thailand Co.,Ltd

Kanto Hara Co.,Ltd.

บริษัท ฮีโรเซมิส (ประเทศไทย) จำกัด

iwa condominium&house

BASF Chemcat (Thailand) Co.,Ltd

Toyo Advance Technologies Co.,Ltd

PCM PROCESSING THAILAND LTD.

Tokai-M Thailand co.,Ltd

Bangkok Shuho Intertrading Biz Co.,Ltd

Soji Expertise Thailand co.,Ltd

Vinythai Public Company Limited

JGC CORPORATION

Thai IEC Co.,Ltd

บริษัท แอดวิกส์ เอเชีย แปซิฟ ค จำกัด

Tokai Rika Thailand Co.,Ltd

Chiyoda Corporation

Nippon Steel Bar&CH Wire Tahiland Co.Ltd

สำนักงานรัฐมนตรี กระทรวงการท่องเที่ยวและกีฬา

Okagawa Tahiland Co.,Ltd

Shin Shin Thailand co.,Ltd

บริษัท ยูอาซ่า เทรดดิ้ง(เชาท์ เอเชีย) จำกัด

บริษัท ฮายาคาวา อิเล็กทรอนิกส์ รีเนเบอร์ จำกัด

Takaya Electronics(Thailand)Co.,Ltd.

Mitsubishi Motor (Thailand) Head office

OUR CUSTOMER

บริษัท ฮายาคาวา อีสเทิร์น รีเนเบอร์ จำกัด

บริษัท เท็กซิลเพรสทิจ จำกัด

Okayama Thailand co.,Ltd

Siam Tohcello

Warm Herb Co.,Ltd

Bridgestone

Dearlife

Phyathai

SCG

ธนาคาร กรุงศรี

Mitaka Seisaku co.,Ltd

Aichi International Thailandb Co.,Ltd

The Siam Heritage

Plasess Thailand co.,Ltd

Mitsui O.S.K Bulk Shipping

(Asia Ocennia) Pte.Ltd

บริษัท อาร์คาเดีย ซอฟท์ ไทยแลนด์

Tokai-M Thailand co.,Ltd

Kyoei Thailand Co.,Ltd

Mitsubishi Gad Chemical Compan y,

INC. Fujitsu

บริษัท มารูยาชิ อินดัสตริส ไทยแลนด์ จำกัด

Kingfisher

Tada Press Thailand Co.,Ltd

Chiyoda Integre Thailand Kanematsu

Chemicals corporation

Thai Woo Ree Engineering Co.,Ltd

Showa regional center (thailand) CO., LTD

Fukuibyora (Thailand) Co.,Ltd

Shiba (amata nakron)

G-TEKT Eastern CO., LTD

Capital One Real Estate Co.,Ltd. Capital One International Co.,Ltd.

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www.kwthailand.com
www.capitalonehk.com
www.capitalone-shanghai.com

